



Gray Stone
ADVISORS



Helping Companies Manage Change

How We Create Value for You

“Bottom Line Spoken Here”

At Gray Stone we focus on what we know. We will only accept engagements where significant positive results can be achieved for our clients. Each engagement receives Mr. Lara’s personal focus.

“Experience Matters”

Gray Stone leverages its years of line operating experience to assess each situation in an expeditious and thorough manner, quickly surfacing the most fruitful strategies and tactics.

“Results Count”

The firm develops, implements and monitors very specific action plans in conjunction with an enterprise’s leadership team. The emphasis is placed upon accountability, daily execution and measurable results.

“Enterprise Functionality”

The result of Gray Stone’s assessments, planning, mentoring and coaching is an enterprise that –

- Knows where it is going and why
- Has the tools to measure and sustain progress
- Has a leadership team and individual contributors aligned with the culture, values and desired results of the enterprise.
- Has the business processes defined and implemented that meet the enterprise’s current needs and are scalable for tomorrow’s requirements

“Focus Upon Your Unique Needs”

- Each solution is unique
- Customized approach for each client
- One size does not fit all!

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